



New Housing Pipeline

Q3 2015 report

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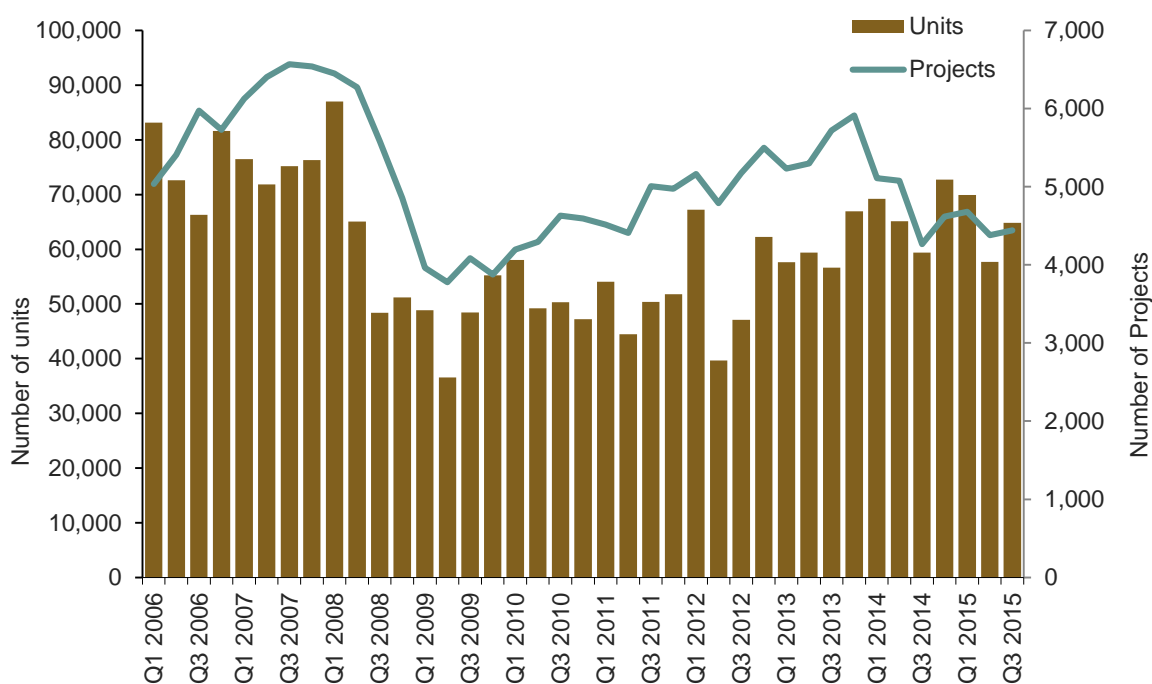
Analysis of market conditions and prospects
prepared by Glenigan.

New Housing Pipeline

Residential planning approvals recovered during the third quarter of 2015 after the sharp drop seen during the preceding three months. The number of units approved during the quarter was 12% up on the second quarter and 9% higher than a year ago. The rise was supported by increases in the number of both private and social housing units approved and was aided by an increase in the average size of approved projects.

Overall Glenigan recorded the approval of around 64,900 residential units¹ during the third quarter of this year. Housing schemes of ten or more units accounted for 54,800 or 85% of approved units; the remainder being on smaller new build projects including self-build schemes, homes being included within non-residential projects and the conversion of non-residential properties.

Chart 1: Residential planning approvals (Great Britain)



N.B. Includes residential projects of all sizes, residential units on non-residential schemes and conversions. Source: Glenigan

At 2,499, the number of private sector housing projects (schemes of 3 or more units) securing approval during the third quarter was unchanged on the preceding quarter, but 9% higher than during the third quarter of 2014.

However the number of units granted planning permission on private sector projects was 11% up on the preceding quarter and 8% higher than a year earlier. Around 55,000 private units were granted permission during the quarter.

The quarter saw a recovery in the number of larger private sector projects of 500 or more units securing approval, which helped to drive the rise in unit numbers.

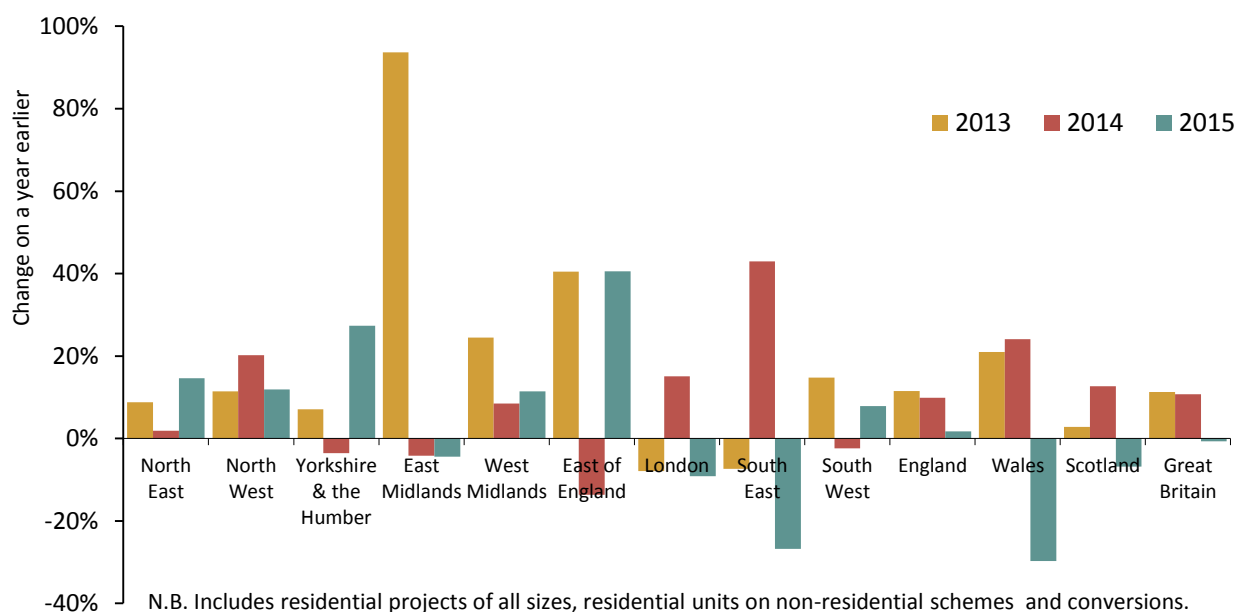


Chart 2: Residential planning approvals by region (No. of units)

The number of social housing projects (of three or more units) continued to weaken in the third quarter, falling by 25% on the previous quarter and little changed on the weak performance seen in the third quarter of 2014. In contrast the number of social housing units approved recovered during 2015 Q3 rising by 22% against the previous quarter to stand 19% up on a year earlier. The strength of unit approvals was driven by several larger projects which lifted the average number of units per project to 43 against 27 units during the preceding quarter.

Table 1: Number of residential units approved

	North of England	Midlands	Southern England	England - All	Wales	Scotland	Great Britain
2010	42,726	31,502	105,189	179,417	6,747	20,921	204,697
2011	40,151	30,841	107,238	178,230	8,517	16,641	200,667
2012	48,881	27,347	119,399	195,627	6,454	15,392	216,221
2013	53,508	41,840	122,853	218,201	7,809	15,821	240,620
2014	58,259	42,617	138,893	239,769	9,692	17,823	266,492
2015 Q1-3	47,334	32,051	97,009	176,394	5,323	12,477	192,407
<i>Change on a year earlier</i>							
2010	23%	23%	3%	10%	8%	-2%	8%
2011	-6%	-2%	2%	-1%	26%	-20%	-2%
2012	22%	-11%	11%	10%	-24%	-8%	8%
2013	9%	53%	3%	12%	21%	3%	11%
2014	9%	2%	13%	10%	24%	13%	11%
2015 Q1-3	17%	4%	-5%	2%	-30%	-7%	-1%

N.B. Projects involving 10 or more residential units.

The North West, South West and East of England all saw a sharp increase in the number of units approved compared to a year earlier. In contrast, there was a renewed weakening in Welsh unit approvals, which were 55% down on both the preceding quarter and the corresponding period of 2014.

Overall unit approvals in Great Britain during the first nine months were 1% down on a year earlier. This decline follows three consecutive years of annual growth and is largely attributable to a weak second quarter. The drop in units stemmed from declines in Southern England, Scotland and Wales. In contrast the Midlands and North of England saw unit approvals grow by 4% and 17% respectively during the first nine months of 2015.

Notes:

This report is based upon an analysis of housing projects being tracked by Glenigan and held on its database of construction projects. We have now extended the range of projects covered by this report to in order to provide a more complete assessment of the residential development pipeline.

The following restrictions and filters apply to the analysis:

1. New build projects of all sizes are covered by the report (Coverage was previously restricted to approvals for 10 or more units.)
2. Housing schemes are included where the development is primarily identified as being: Apartments/ flats, Bungalows, Houses/ Luxury Housing or Sheltered Housing, Key Worker Accommodation or Sheltered Housing.
3. Conversions of non-residential properties for housing are included.
4. Private and social housing data includes schemes of 3 or more units.
5. Total residential approvals include 1 & 2 unit schemes together with residential units on mixed used developments
6. Elderly people's homes, Hostels and student accommodation have been excluded from the analysis.
7. Approvals are recorded at the detailed planning stage. Where a project has secured outline planning approval and the detailed consent is being resolved through the approval of reserve matters the date of 'detailed consent' is deemed to be that of the approval of reserve matters. In the case of some projects, the reserve matters are approved piecemeal; in these circumstances the earliest approval date has been used in order to avoid double counting.

Housing Approvals

The tables provide a regional breakdown of new building planning approvals since 2008

Table 2: Number of housing units securing detailed planning approval by region & country

	North of England			Midlands			Southern England			England	Wales	Scotland	Great Britain	*MAT England
	North East	North West	Yorkshire & the Humber	East Midlands	West Midlands	East of England	London	South East	South West					
Q1 2008	2,806	10,333	7,322	5,384	5,705	7,951	18,551	10,514	8,802	77,368	2,838	7,457	86,995	268,345
Q2 2008	1,919	5,309	3,808	4,660	4,839	6,548	9,843	10,181	6,598	53,705	2,465	9,217	65,066	261,480
Q3 2008	1,076	4,463	2,578	3,950	3,623	4,252	9,167	6,724	5,259	41,092	2,372	5,122	48,409	237,446
Q4 2008	1,338	3,974	3,983	3,986	2,911	5,065	9,106	9,117	3,953	43,433	2,674	5,360	51,206	215,598
Q1 2009	1,530	4,356	3,009	2,991	3,061	4,050	11,475	6,780	5,263	42,515	1,652	4,919	48,834	180,745
Q2 2009	1,625	3,330	1,970	2,942	1,758	3,735	7,454	5,634	3,612	32,060	1,089	3,694	36,560	159,100
Q3 2009	1,305	3,204	4,385	2,690	2,500	4,036	13,000	6,074	5,691	42,885	1,921	4,064	48,414	160,893
Q4 2009	2,399	3,077	4,442	2,939	6,700	4,869	7,094	7,664	5,912	45,096	1,608	8,735	55,212	162,556
Q1 2010	2,807	5,947	5,730	3,030	4,654	3,963	13,778	5,450	5,368	50,727	1,789	5,871	58,036	170,768
Q2 2010	1,941	4,590	3,493	3,469	4,039	5,394	7,024	6,895	4,824	41,669	1,472	6,258	49,177	180,377
Q3 2010	1,074	4,624	2,892	4,326	3,028	4,708	10,549	6,653	5,918	43,772	1,730	4,960	50,297	181,264
Q4 2010	985	5,555	3,088	3,526	5,430	4,353	6,694	9,724	3,894	43,249	1,756	3,832	47,187	179,417
Q1 2011	1,193	5,394	4,048	3,253	5,228	5,306	10,601	7,727	5,815	48,565	2,999	4,170	54,084	177,255
Q2 2011	2,605	3,276	3,748	3,253	3,127	3,671	5,955	5,514	7,746	38,895	1,896	4,140	44,437	174,481
Q3 2011	1,061	5,645	2,956	2,534	3,618	5,840	8,646	8,368	5,649	44,317	1,613	4,578	50,347	175,026
Q4 2011	1,607	4,673	3,945	4,704	5,124	3,700	7,910	10,243	4,547	46,453	2,009	3,753	51,799	178,230
Q1 2012	2,384	4,878	5,226	3,225	5,018	3,930	24,360	6,897	5,694	61,612	1,769	4,259	67,241	191,277
Q2 2012	1,772	4,033	2,975	2,986	3,189	3,382	4,578	7,204	5,034	35,153	1,746	3,058	39,640	187,535
Q3 2012	2,697	7,081	3,264	1,850	2,926	3,559	8,661	7,861	5,539	43,438	1,225	2,615	47,102	186,656
Q4 2012	2,348	7,089	5,134	3,214	4,939	5,229	11,448	10,503	5,520	55,424	1,714	5,460	62,238	195,627
Q1 2013	3,045	5,864	5,376	5,156	4,848	5,460	10,816	5,191	5,915	51,671	2,538	3,753	57,643	185,686
Q2 2013	2,210	6,779	5,386	6,311	4,933	4,449	8,910	8,277	6,685	53,940	1,697	4,119	59,374	204,473
Q3 2013	2,298	6,714	3,413	3,915	5,627	6,217	10,572	7,474	5,229	51,459	1,722	3,810	56,645	212,494
Q4 2013	2,458	6,363	3,602	6,450	4,600	6,486	14,878	9,121	7,173	61,131	1,852	4,139	66,958	218,201
Q1 2014	3,104	7,904	3,901	6,308	4,777	4,665	10,941	13,435	6,120	61,155	2,998	5,214	69,229	227,685
Q2 2014	1,111	6,337	4,338	4,265	4,256	5,002	15,650	10,415	7,406	58,780	2,058	4,428	65,103	232,525
Q3 2014	2,128	7,210	4,379	4,761	6,576	4,602	9,952	9,153	4,648	53,409	2,517	3,750	59,402	234,475
Q4 2014	3,854	9,465	4,528	5,581	6,093	5,257	15,443	9,971	6,233	66,425	2,119	4,431	72,758	239,769
Q1 2015	2,005	7,632	6,197	5,433	5,022	7,008	16,001	7,757	7,104	64,159	1,668	5,006	69,896	242,773
Q2 2015	3,150	6,130	5,477	4,656	6,132	5,430	7,223	8,119	6,043	52,360	2,526	3,294	57,659	236,353
Q3 2015	2,113	10,233	4,397	4,566	6,242	7,613	9,981	8,281	6,449	59,875	1,129	4,177	64,852	242,819

*Moving Annual Total

Table 3: Number of housing projects securing detailed planning approval by region & country

	North of England			Midlands			Southern England			England	Wales	Scotland	Great Britain
	North East	North West	Yorkshire & the Humber	East Midlands	West Midlands	East of England	London	South East	South West				
Q3 2009	95	272	335	252	270	494	516	756	510	3,500	204	382	4,086
Q4 2009	88	272	309	240	249	502	460	693	526	3,339	182	356	3,877
Q1 2010	108	326	332	349	257	494	524	735	475	3,600	190	405	4,195
Q2 2010	100	301	301	344	283	519	513	844	491	3,696	199	401	4,296
Q3 2010	103	366	391	367	284	543	605	843	513	4,015	211	406	4,632
Q4 2010	111	374	360	344	322	530	585	885	494	4,005	209	378	4,592
Q1 2011	72	352	346	309	326	551	589	868	525	3,938	226	353	4,517
Q2 2011	93	355	334	281	311	522	546	849	555	3,846	242	319	4,407
Q3 2011	129	360	359	305	380	595	646	953	643	4,370	225	412	5,007
Q4 2011	101	368	383	342	397	558	626	975	655	4,405	236	333	4,974
Q1 2012	103	410	359	341	349	564	847	928	656	4,557	236	371	5,164
Q2 2012	174	379	338	338	341	623	478	960	607	4,238	195	356	4,789
Q3 2012	135	418	382	340	390	678	591	976	679	4,589	235	350	5,174
Q4 2012	117	434	365	371	431	669	683	1,059	752	4,881	242	376	5,499
Q1 2013	155	464	361	369	422	646	625	959	647	4,648	230	353	5,231
Q2 2013	131	494	364	393	431	721	642	968	617	4,761	219	319	5,299
Q3 2013	123	502	365	424	430	748	707	1,100	690	5,089	259	373	5,721
Q4 2013	152	488	419	445	453	786	692	1,091	754	5,280	279	353	5,912
Q1 2014	133	425	368	376	390	632	642	912	656	4,534	218	356	5,108
Q2 2014	102	449	364	375	350	665	587	935	683	4,510	230	338	5,078
Q3 2014	94	362	300	321	362	591	480	799	467	3,776	181	308	4,265
Q4 2014	116	395	309	359	372	613	530	836	550	4,080	198	341	4,619
Q1 2015	114	348	360	337	356	649	537	852	630	4,183	190	306	4,679
Q2 2015	112	342	305	319	348	577	512	828	547	3,890	183	306	4,379
Q3 2015	103	385	286	358	318	606	514	822	548	3,940	185	318	4,443

Table 4: England – No. of housing units by project size

	10 or more	3-9 units	1 & 2 Units	Misc*	Total
Q1 2009	35,685	4,720	1,866	244	42,515
Q2 2009	25,401	4,450	1,938	271	32,060
Q3 2009	35,578	4,841	2,035	431	42,885
Q4 2009	38,378	4,577	1,916	225	45,096
Q1 2010	43,246	5,097	2,039	345	50,727
Q2 2010	33,895	5,394	2,164	216	41,669
Q3 2010	35,545	5,683	2,389	155	43,772
Q4 2010	33,641	5,535	2,435	1,638	43,249
Q1 2011	39,085	5,421	2,413	1,646	48,565
Q2 2011	30,607	5,236	2,558	494	38,895
Q3 2011	35,878	5,191	3,094	154	44,317
Q4 2011	37,445	5,489	3,103	416	46,453
Q1 2012	51,923	6,439	2,869	381	61,612
Q2 2012	26,623	5,080	3,136	314	35,153
Q3 2012	34,307	5,721	3,244	166	43,438
Q4 2012	45,432	6,274	3,371	347	55,424
Q1 2013	42,170	6,426	2,758	317	51,671
Q2 2013	44,416	6,230	2,918	376	53,940
Q3 2013	41,060	7,005	3,050	344	51,459
Q4 2013	50,558	7,320	3,092	161	61,131
Q1 2014	51,700	6,822	2,498	135	61,155
Q2 2014	49,522	6,427	2,670	161	58,780
Q3 2014	44,781	6,586	1,772	270	53,409
Q4 2014	57,234	7,036	1,946	209	66,425
Q1 2015	53,651	7,799	1,774	935	64,159
Q2 2015	42,660	7,508	1,677	515	52,360
Q3 2015	50,527	7,262	1,763	323	59,875

Table 5: England – No. of housing projects by project size

	10 or more	3-9 units	1 & 2 Units	Misc*	Total
Q1 2009	635	1,040	1,658	20	3,353
Q2 2009	510	971	1,726	26	3,233
Q3 2009	606	1,044	1,816	34	3,500
Q4 2009	674	972	1,682	11	3,339
Q1 2010	765	1,060	1,756	19	3,600
Q2 2010	643	1,116	1,904	33	3,696
Q3 2010	669	1,186	2,131	29	4,015
Q4 2010	698	1,163	2,120	24	4,005
Q1 2011	736	1,144	2,035	23	3,938
Q2 2011	565	1,083	2,184	14	3,846
Q3 2011	590	1,132	2,624	24	4,370
Q4 2011	597	1,174	2,614	20	4,405
Q1 2012	778	1,310	2,442	27	4,557
Q2 2012	500	1,068	2,648	22	4,238
Q3 2012	551	1,201	2,802	35	4,589
Q4 2012	695	1,318	2,840	28	4,881
Q1 2013	827	1,354	2,438	29	4,648
Q2 2013	772	1,356	2,598	35	4,761
Q3 2013	789	1,564	2,696	40	5,089
Q4 2013	857	1,592	2,804	27	5,280
Q1 2014	745	1,513	2,243	33	4,534
Q2 2014	697	1,445	2,340	28	4,510
Q3 2014	697	1,502	1,540	37	3,776
Q4 2014	830	1,602	1,623	25	4,080
Q1 2015	842	1,827	1,488	26	4,183
Q2 2015	673	1,769	1,422	26	3,890
Q3 2015	689	1,716	1,502	33	3,940

*These are housing units or projects that are not primarily for housing but do supply secondary housing space e.g on commercial developments.

About HBF

The Home Builders Federation (HBF) is the representative body of the home building industry in England and Wales. HBF's members' accounts for 80% of all new homes built in England and Wales in any one year, and include companies of all sizes, ranging from multi-national, household names through regionally based businesses to small local companies.

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About Glenigan

Glenigan is the trusted provider of project information, analysis and sales leads for the construction industry. Its comprehensive company intelligence has been helping contractors, sub-contractors and suppliers build new working relationships for more than 40 years.

With exclusive content from leading industry bodies including The Builders' Conference, Glenigan offers the widest coverage of UK tenders and construction contracts. These construction project leads are unique to Glenigan and unavailable anywhere else.



The housing approvals data analysed in this report is drawn from Glenigan's extensive database of current and planned construction projects. Glenigan's detailed coverage of planned housing projects across the UK offers valuable strategic and tactical insights into developers' active sights and pipeline, with sites tracked through to completion.

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