

New Housing Pipeline

Q3 2011 report

Published November 2011



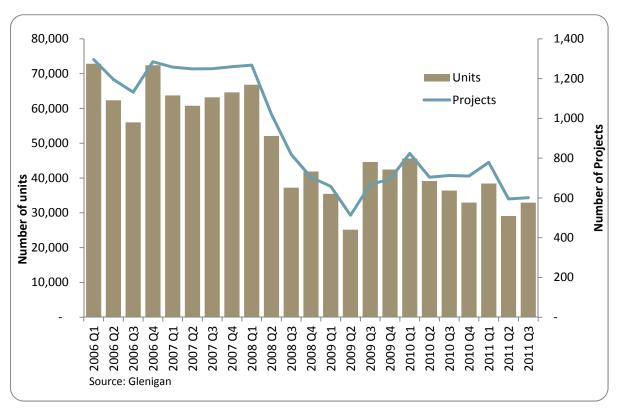
Analysis of market conditions and prospects prepared by Glenigan.

New Housing Pipeline

The flow of residential approvals remained subdued during the third quarter of 2011. Whilst the number of units approved was off the two year low seen during the previous three months, it remained extremely weak

Glenigan recorded the approval of 32,900 residential units¹ during the third quarter of 2011; a 13% increase on the previous three months, but still 10% down on a year ago. Not only is this well below the quarterly average of 64,500 during 2006 and 2007, it also falls short of 2010's quarterly average of 38,500 units. Overall the number of units approved during the first nine months of this year is 17% down on the corresponding period of 2010.





The approval of social housing projects (schemes consisting of predominately social housing) have been particularly volatile over the last two years. The run up to the general election saw a surge in the number of unit approvals covered by social housing projects from a low of 6,100 during the second quarter of 2009 to 13,700 in the first quarter of 2010. However the level of approvals has subsequently fallen back sharply. This downward trend continued into the third quarter of 2011; whilst at 3,800 the number of units approved was 17% up on the previous three months they were 58% down on a year ago.

The flow of private residential approvals remains weak. Whilst up 8% from the low point reached during the preceding three months, at 27,700 units private residential approvals during the third quarter were a mere 2% higher than a year ago. Overall private residential approvals totalled 83,000 units during the first nine months of 2011, a 9% drop on the corresponding period last year.

¹ Projects involving 10 or more residential units

60% 40% 20% Change on a year earlier 0% North East North orkshire East of London South East South Wales Scotland East -20% West **M**idlands & the **M**idlands England West Humber -40% -60% **2008** ■ 2009 ■ 2011 Q1-3 **2010** Source: Glenigan -80%

Chart 2: Residential planning approvals by region (No. of units)

Increased approvals in the Midlands and the North of England underpinned the overall rise in residential approvals seen during 2010. Both parts of the country were among those that suffered the steepest decline in planning approvals during 2008 and 2009. However, both of these regions have seen a drop in the number of approvals during the first nine months of 2011, along with a further weakening in approvals in southern England and Scotland. Wales was the one part of Great Britain to enjoy a rise in approvals.

Table 1: Number of residential units approved

Table 1. Number of residential units approved											
		Engl	and				Great				
	North of England	Midlands	Southern England	All	Wales	Scotland	Britain				
2006	67,565	36,580	119,549	223,694	9,416	30,514	263,624				
2007	65,645	37,613	109,209	212,467	10,765	29,109	252,341				
2008	40,892	25,290	102,377	168,559	6,894	22,541	197,994				
2009	27,598	19,334	79,078	126,010	3,894	17,800	147,704				
2010	33,714	21,389	79,040	134,143	4,134	15,836	154,113				
2011 Q1 to 3	21,078	13,820	52,782	87,680	4,382	8,384	100,446				
	Change on a year earlier										
2007	-3%	3%	-9%	-5%	14%	-5%	-4%				
2008	-38%	-33%	-6%	-21%	-36%	-23%	-22%				
2009	-33%	-24%	-23%	-25%	-44%	-21%	-25%				
2010	22%	11%	0%	6%	6%	-11%	4%				
2011 Q1 to 3	-19%	-13%	-16%	-16%	53%	-38%	-17%				

N.B. Projects involving 10 or more residential units.

Notes:

This report is based upon an analysis of housing projects being tracked by Glenigan and held on its database of construction projects. The following restrictions and filters apply to the analysis:

- 1. Projects included are for 10 or more units
- 2. Housing schemes are included where the development is primarily identified as being: Apartments/ flats, Bungalows, Houses/ Luxury Housing or Sheltered Housing. Key Worker Accommodation or Sheltered Housing.
- 3. In addition mixed used developments involving 10 or more residential units are also included in the analysis.
- 4. Elderly people's homes, Hostels and student accommodation have been excluded from the analysis.
- 5. Approvals are recorded at the detailed planning stage. Where a project has secured outline planning approval and the detailed consent is being resolved through the approval of reserve matters the date of 'detailed consent' is deemed to be that of the approval of reserve matters. In the case of some projects, the reserve matters are approved piecemeal; in these circumstances the earliest approval date has been used in order to avoid double counting.

Housing Approvals

The tables provide a regional breakdown of new building planning approvals since 2006

Table 2: Number of housing units securing detailed planning approval by region & country

	North of England			Midl	ands								
	North East	North West	Yorkshire & Humber	East Midlands	West Midlands	East of England	London	South East	South West	England	Wales	Scotland	Great Britain
Q1 2006	3,087	7,558	7,667	5,287	4,098	4,721	19,926	6,979	3,863	63,186	1,960	7,707	72,853
Q2 2006	3,077	5,836	4,041	4,336	4,720	4,600	7,248	10,771	4,680	49,309	2,664	10,377	62,350
Q3 2006	1,818	8,189	4,622	3,493	4,331	8,709	5,428	5,966	4,723	47,279	3,248	5,480	56,007
Q4 2006	2,207	11,167	8,296	6,401	3,914	5,232	9,753	11,286	5,664	63,920	1,544	6,950	72,414
Q1 2007	2,615	11,034	5,154	4,749	4,758	5,460	7,175	8,914	5,607	55,466	1,353	6,940	63,759
Q2 2007	2,488	7,121	7,328	4,782	4,759	4,457	8,521	6,245	5,653	51,354	2,730	6,690	60,774
Q3 2007	3,722	7,352	3,871	3,975	5,007	4,860	9,960	7,179	5,727	51,653	4,874	6,670	63,197
Q4 2007	3,183	7,150	4,627	4,041	5,542	5,825	10,243	7,150	6,233	53,994	1,808	8,809	64,611
Q1 2008	2,366	10,980	5,975	3,730	3,987	5,217	11,397	7,904	6,888	58,444	2,102	6,256	66,802
Q2 2008	1,315	3,870	3,202	3,238	3,521	4,733	9,271	8,307	4,649	42,106	1,503	8,469	52,078
Q3 2008	963	3,788	1,794	3,100	3,388	3,059	7,826	4,375	3,793	32,086	1,555	3,599	37,240
Q4 2008	875	2,484	3,280	2,816	1,510	3,394	12,110	6,431	3,023	35,923	1,734	4,217	41,874
Q1 2009	1,082	3,136	1,898	1,754	2,293	2,423	9,871	4,263	3,805	30,525	987	3,950	35,462
Q2 2009	1,235	2,626	1,434	2,061	710	2,474	5,248	3,538	2,506	21,832	439	2,891	25,162
Q3 2009	929	2,454	3,900	2,907	1,487	3,000	17,778	4,133	3,555	40,143	1,298	3,182	44,623
Q4 2009	2,678	2,499	3,727	2,291	5,831	2,408	5,247	5,124	3,705	33,510	1,170	7,777	42,457
Q1 2010	2,859	4,851	3,852	2,098	3,548	3,085	12,667	3,483	4,010	40,453	1,069	4,098	45,620
Q2 2010	1,010	3,592	2,911	2,080	3,203	4,268	7,017	5,260	3,409	32,750	1,019	5,360	39,129
Q3 2010	624	3,923	2,325	2,737	2,173	3,141	8,193	4,865	3,572	31,553	771	4,087	36,411
Q4 2010	664	4,168	2,935	2,812	2,738	2,528	5,373	5,466	2,703	29,387	1,275	2,291	32,953
Q1 2011	696	4,168	3,319	2,364	3,565	3,393	6,860	4,733	4,352	33,450	1,494	2,871	37,815
Q2 2011	2,032	2,157	2,215	2,249	1,692	3,530	2,692	3,576	5,028	25,171	1,320	2,607	29,098
Q3 2011	611	3,640	2,240	1,877	2,073	5,310	5,177	3,908	4,223	29,059	963	2,906	32,928

Table 3: Number of housing projects securing detailed planning approval by region & country

	North of England			Midl	ands		Southern England						
	North East	North West	Yorkshire & the Humber	East Midlands	West Midlands	East of England	London	South East	South West	England	Wales	Scotland	Great Britain
Q1 2006	46	133	149	109	96	117	142	172	126	1,090	53	153	1,296
Q2 2006	46	123	101	77	103	111	116	197	143	1,017	49	130	1,196
Q3 2006	48	134	112	90	93	121	103	138	138	977	46	109	1,132
Q4 2006	46	142	130	108	92	126	125	199	148	1,116	44	125	1,285
Q1 2007	56	116	120	106	89	123	110	201	154	1,075	37	146	1,258
Q2 2007	47	154	111	106	107	102	120	165	141	1,053	57	139	1,249
Q3 2007	52	151	109	82	103	122	113	174	127	1,033	62	155	1,250
Q4 2007	60	136	125	84	103	142	135	182	134	1,101	45	114	1,260
Q1 2008	51	150	138	86	99	118	118	172	165	1,097	48	123	1,268
Q2 2008	37	93	84	67	76	103	103	170	122	855	40	126	1,021
Q3 2008	31	91	49	69	62	74	87	114	120	697	34	88	819
Q4 2008	19	68	74	48	43	68	86	96	74	576	34	94	704
Q1 2009	25	69	51	48	44	64	76	73	100	550	29	79	658
Q2 2009	19	54	37	37	28	58	58	67	69	427	19	67	513
Q3 2009	20	56	60	47	38	78	85	86	94	564	37	67	668
Q4 2009	23	64	56	56	49	60	75	88	104	575	24	95	694
Q1 2010	45	99	77	57	57	69	109	93	101	707	29	88	824
Q2 2010	18	74	54	58	51	79	70	119	82	605	17	82	704
Q3 2010	19	89	68	53	50	67	91	104	81	622	20	71	713
Q4 2010	19	89	64	50	64	64	88	110	71	619	26	65	710
Q1 2011	20	92	84	54	57	82	98	104	89	680	26	72	778
Q2 2011	19	59	50	42	45	72	67	84	79	517	26	52	595
Q3 2011	12	60	46	42	52	70	73	88	65	508	26	67	601

Social Housing Approvals

This table provides a regional breakdown of new social house buildingplanning approvals since 2006

Table 4: Number of social housing projects securing detailed planning approval by region & country

	North of England			Midl	ands		Southern England						
	North East	North West	Yorkshire & the Humber	East Midlands	West Midlands	East of England	London	South East	South West	England	Wales	Scotland	Great Britain
Q1 2006	110	1,576	313	1,028	258	423	8,970	1,120	358	14,156	342	1,018	15,516
Q2 2006	109	240	155	113	330	595	1,746	1,902	474	5,664	322	1,250	7,236
Q3 2006	400	671	179	144	537	873	1,670	1,085	360	5,919	37	587	6,543
Q4 2006	309	700	1,438	530	780	613	1,986	1,352	356	8,064	282	1,008	9,354
Q1 2007	266	3,253	657	431	335	780	2,035	1,674	576	10,007	207	1,433	11,647
Q2 2007	105	635	461	189	719	481	2,384	374	524	5,872	668	1,169	7,709
Q3 2007	446	599	344	293	210	573	2,145	1,463	744	6,817	146	1,073	8,036
Q4 2007	215	538	649	574	472	790	1,929	868	681	6,716	73	1,787	8,576
Q1 2008	768	520	860	286	555	1,150	3,227	688	969	9,023	156	794	9,973
Q2 2008	264	549	48	68	623	284	1,986	2,434	902	7,158	232	2,966	10,356
Q3 2008	326	316	262	157	371	1,197	2,210	1,386	487	6,712	136	1,105	7,953
Q4 2008	249	530	543	289	395	462	4,236	729	270	7,703	163	1,116	8,982
Q1 2009	292	878	587	716	796	734	3,986	1,913	689	10,591	380	1,704	12,675
Q2 2009	273	236	230	168	62	667	2,340	353	367	4,696	156	1,204	6,056
Q3 2009	241	401	463	430	454	733	5,449	482	731	9,384	194	1,798	11,376
Q4 2009	322	541	414	402	4,244	531	1,557	1,364	911	10,286	320	1,012	11,618
Q1 2010	1,118	820	848	448	567	317	6,046	1,111	793	12,068	258	1,349	13,675
Q2 2010	54	687	306	118	1,148	478	1,757	969	281	5,798	73	892	6,763
Q3 2010	105	507	616	83	740	325	2,491	1,941	401	7,209	177	1,659	9,045
Q4 2010	203	425	159	260	323	359	1,662	1,013	385	4,789	112	554	5,455
Q1 2011	168	653	705	231	285	610	1,857	948	526	5,983	144	718	6,845
Q2 2011	786	37	184	156	159	308	517	298	190	2,635	84	517	3,236
Q3 2011	53	174	38	42	303	1,322	368	363	586	3,249	64	460	3,773
						Q1 20	011 % Chan	ge					
Q2 2011	-93%	370%	-79%	-73%	91%	329%	-29%	22%	208%	23%	-24%	-11%	17%
Q3 2010	-50%	-66%	-94%	-49%	-59%	307%	-85%	-81%	46%	-55%	-64%	-72%	-58%

Home Builders Federation
1st Floor Byron House, 7-9 St James's Street, London SW1A 1EE
Tel: 0207 960 1600 F: 0207 960 1601

About HBF

The Home Builders Federation (HBF) is the representative body of the home building industry in England and Wales. The HBF's 300 member firms account for some 80% of all new homes built in

England and Wales in any one year, and include companies of all sizes, ranging from multi-national, household names through regionally based businesses to small local companies.

Contact us

Home Builders Federation Ltd 1st Floor Byron House 7-9 St James's Street London SW1A 1EE Tel: 020 7960 1620

Fax: 020 7960 1601 Email: info@hbf.co.uk Website: www.hbf.co.uk



About Glenigan

Glenigan provide the most up-to-date and detailed UK construction contract sales leads and analysis to help companies win more contracts.

Do you spend hours looking for new business?

Glenigan provides you with a constant supply of leads so you can quickly find the right projects to target.

Do you struggle to find the right contacts?

Glenigan provides you with the names, email addresses and phone numbers of decision makers.

Do you need to track the construction market?

Glenigan has comprehensive construction market data, analysis, forecasts and league tables. Use our custom research and analysis services to evaluate specific market opportunities and inform your strategic decisions.

Website: www.glenigan.com

Tel: 01202 432121

Email: info@glenigan.emap.com





