

New Housing Pipeline

Q3 2012 report

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Analysis of market conditions and prospects prepared by Glenigan.

New Housing Pipeline

The flow of residential planning approvals strengthened during the third quarter of 2012, reversing the weakness seen during the preceding three months. The rise in permissions was driven by both higher private sector project approvals and a surprise increase in social housing approvals. Combined with a strong performance by private sector approvals during the first quarter, the overall number of residential units approved during the first nine months of 2012 was 6% up on a year ago.

Glenigan recorded the approval of 36,500 residential units¹ during the third quarter of this year; a 15% increase against the same period of 2011 and up by a third against the weak performance recorded during the three months to June 2012. However, the number of units approved during the first nine months of 2012 averaged 35,600 a quarter, this compares with a quarterly average of 64,500 during 2006 and 2007.

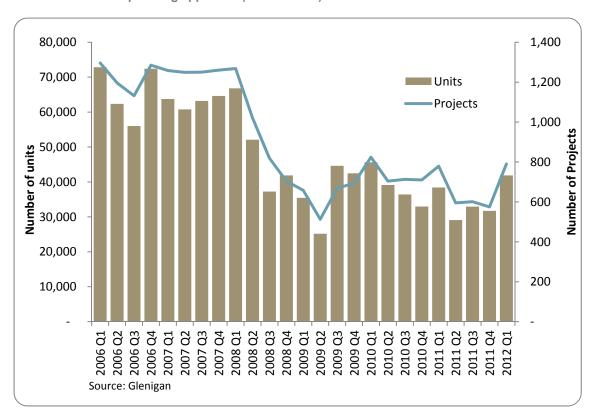


Chart 1: Residential planning approvals (Great Britain)

Private sector projects provided the main impetus behind the strengthening in approvals during the three months to September, partially offsetting the falls seen during the second quarter. At 29,900 units, private residential approvals during the quarter were 28% up on the preceding quarter and 8% higher than a year ago. The strengthening in approvals, took the number of units approved on private sector projects to 88,200 for the first nine months of 2012, a 6% rise on a year ago.

The third quarter also saw a surprising rebound in the smaller social housing sector. At 6,200 the number of units approved on social housing projects was 90% up on the preceding quarter and 64% higher than a year ago.

¹ Projects involving 10 or more residential units

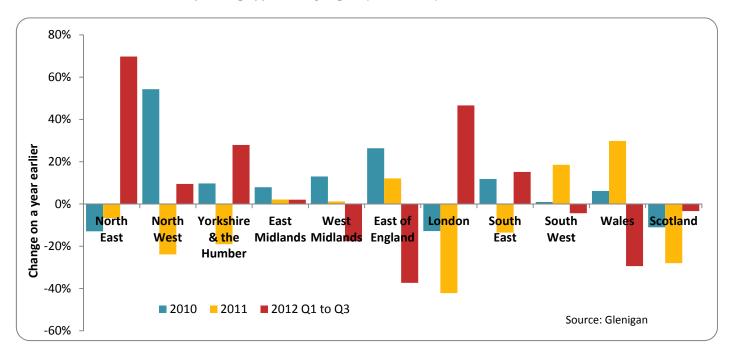


Chart 2: Residential planning approvals by region (No. of units)

Regionally, London and the North of England have been the principal growth areas during the first nine months of 2012. Approvals in the Midlands and Wales have slipped back during the first nine months of 2012, reversing the strengthening in approvals seen during 2010 and 2011. Approvals have remained weak in Scotland.

Table 1: Number of residential units approved

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		Eng	land				Great				
	North of England	Midlands	Southern England	All	Wales	Scotland	Britain				
2007	65,645	37,613	109,209	212,467	10,765	29,109	252,341				
2008	40,892	25,290	102,377	168,559	6,894	22,541	197,994				
2009	27,598	19,334	79,078	126,010	3,894	17,800	147,704				
2010	33,714	21,389	79,040	134,143	4,134	15,836	154,113				
2011	27,137	21,730	66,545	115,412	5,366	11,400	132,178				
2012 Q1 –Q3	26,520	12,657	56,337	95,514	3,093	8,102	106,709				
			Change	on a year e	arlier						
2007	-3%	3%	-9%	-5%	14%	-5%	-4%				
2008	-38%	-33%	-6%	-21%	-36%	-23%	-22%				
2009	-33%	-24%	-23%	-25%	-44%	-21%	-25%				
2010	22%	11%	0%	6%	6%	-11%	4%				
2011	-20%	2%	-16%	-14%	30%	-28%	-14%				
2012 Q1 – Q3	26%	-8%	7%	9%	-29%	-3%	6%				

N.B. Projects involving 10 or more residential units.

Notes:

This report is based upon an analysis of housing projects being tracked by Glenigan and held on its database of construction projects. The following restrictions and filters apply to the analysis:

- 1. Projects included are for 10 or more units
- 2. Housing schemes are included where the development is primarily identified as being: Apartments/ flats, Bungalows, Houses/ Luxury Housing or Sheltered Housing. Key Worker Accommodation or Sheltered Housing.
- 3. In addition mixed used developments involving 10 or more residential units are also included in the analysis.
- 4. Elderly people's homes, Hostels and student accommodation have been excluded from the analysis.

Approvals are recorded at the detailed planning stage. Where a project has secured outline planning approval and the detailed consent is being resolved through the approval of reserve matters the date of 'detailed consent' is deemed to be that of the approval of reserve matters. In the case of some projects, the reserve matters are approved piecemeal; in these circumstances the earliest approval date has been used in order to avoid double counting.

Housing Approvals

The tables provide a regional breakdown of new building planning approvals since 2007

Table 2: Number of housing units securing detailed planning approval by region & country

		lorth of Er	ngland		ands		Southern E	ingland					
	North East	North West	Yorkshire & Humber	East Midlands	West Midlands	East of England	London	South East	South West	England	Wales	Scotland	Great Britain
Q1 2007	2,615	11,034	5,154	4,749	4,758	5,460	7,175	8,914	5,607	55,466	1,353	6,940	63,759
Q2 2007	2,488	7,121	7,328	4,782	4,759	4,457	8,521	6,245	5,653	51,354	2,730	6,690	60,774
Q3 2007	3,722	7,352	3,871	3,975	5,007	4,860	9,960	7,179	5,727	51,653	4,874	6,670	63,197
Q4 2007	3,183	7,150	4,627	4,041	5,542	5,825	10,243	7,150	6,233	53,994	1,808	8,809	64,611
Q1 2008	2,366	10,980	5,975	3,730	3,987	5,217	11,397	7,904	6,888	58,444	2,102	6,256	66,802
Q2 2008	1,315	3,870	3,202	3,238	3,521	4,733	9,271	8,307	4,649	42,106	1,503	8,469	52,078
Q3 2008	963	3,788	1,794	3,100	3,388	3,059	7,826	4,375	3,793	32,086	1,555	3,599	37,240
Q4 2008	875	2,484	3,280	2,816	1,510	3,394	12,110	6,431	3,023	35,923	1,734	4,217	41,874
Q1 2009	1,082	3,136	1,898	1,754	2,293	2,423	9,871	4,263	3,805	30,525	987	3,950	35,462
Q2 2009	1,235	2,626	1,434	2,061	710	2,474	5,248	3,538	2,506	21,832	439	2,891	25,162
Q3 2009	929	2,454	3,900	2,907	1,487	3,000	17,778	4,133	3,555	40,143	1,298	3,182	44,623
Q4 2009	2,678	2,499	3,727	2,291	5,831	2,408	5,247	5,124	3,705	33,510	1,170	7,777	42,457
Q1 2010	2,859	4,851	3,852	2,098	3,548	3,085	12,667	3,483	4,010	40,453	1,069	4,098	45,620
Q2 2010	1,010	3,592	2,911	2,080	3,203	4,268	7,017	5,260	3,409	32,750	1,019	5,360	39,129
Q3 2010	624	3,923	2,325	2,737	2,173	3,141	8,193	4,865	3,572	31,553	771	4,087	36,411
Q4 2010	664	4,168	2,935	2,812	2,738	2,528	5,373	5,466	2,703	29,387	1,275	2,291	32,953
Q1 2011	696	4,168	3,319	2,364	3,565	3,393	6,860	4,733	4,352	33,450	2,099	2,871	38,420
Q2 2011	2,032	2,157	2,215	2,249	1,692	3,530	2,692	3,576	5,028	25,171	1,320	2,607	29,098
Q3 2011	611	3,640	2,240	1,877	2,073	5,310	5,177	3,908	4,223	29,059	963	2,906	32,928
Q4 2011	1,473	2,624	1,962	3,441	4,469	2,363	4,498	4,275	2,627	27,732	984	3,016	31,732
Q1 2012	1,327	3,335	4,330	2,671	1,769	2,756	12,923	3,968	3,682	36,761	1,376	3,737	41,874
Q2 2012	1,442	3,635	2,611	2,496	1,930	2,376	2,836	3,864	3,682	24,872	1,131	2,307	28,310
Q3 2012	2,899	3,938	3,003	1,453	2,338	2,536	5,838	6,235	5,641	33,881	586	2,058	36,525

Table 3: Number of housing projects securing detailed planning approval by region & country

	North of England			Midl	ands		Southern England						
	North East	North West	Yorkshire & the Humber	East Midlands	West Midlands	East of England	London	South East	South West	England	Wales	Scotland	Great Britain
Q1 2007	56	116	120	106	89	123	110	201	154	1,075	37	146	1,258
Q2 2007	47	154	111	106	107	102	120	165	141	1,053	57	139	1,249
Q3 2007	52	151	109	82	103	122	113	174	127	1,033	62	155	1,250
Q4 2007	60	136	125	84	103	142	135	182	134	1,101	45	114	1,260
Q1 2008	51	150	138	86	99	118	118	172	165	1,097	48	123	1,268
Q2 2008	37	93	84	67	76	103	103	170	122	855	40	126	1,021
Q3 2008	31	91	49	69	62	74	87	114	120	697	34	88	819
Q4 2008	19	68	74	48	43	68	86	96	74	576	34	94	704
Q1 2009	25	69	51	48	44	64	76	73	100	550	29	79	658
Q2 2009	19	54	37	37	28	58	58	67	69	427	19	67	513
Q3 2009	20	56	60	47	38	78	85	86	94	564	37	67	668
Q4 2009	23	64	56	56	49	60	75	88	104	575	24	95	694
Q1 2010	45	99	77	57	57	69	109	93	101	707	29	88	824
Q2 2010	18	74	54	58	51	79	70	119	82	605	17	82	704
Q3 2010	19	89	68	53	50	67	91	104	81	622	20	71	713
Q4 2010	19	89	64	50	64	64	88	110	71	619	26	65	710
Q1 2011	20	92	84	54	57	82	98	104	89	680	27	72	779
Q2 2011	19	59	50	42	45	72	67	84	79	517	26	52	595
Q3 2011	12	60	46	42	52	70	73	88	65	508	26	67	601
Q4 2011	19	69	35	47	62	54	59	97	70	512	24	39	575
Q1 2012	22	77	69	47	45	64	173	96	84	677	29	84	790
Q2 2012	30	77	53	45	35	62	30	86	71	489	17	64	570
Q3 2012	38	74	60	46	46	49	53	104	86	556	22	49	627

Social Housing Approvals

This table provides a regional breakdown of new social house building planning approvals since 2007

Table 4: Number of social housing projects securing detailed planning approval by region & country

	North of England		and	Midla	idlands		Southern England						
	North East	North West	Yorkshire & the Humber	East Midlands	West Midlands	East of England	London	South East	South West	England	Wales	Scotland	Great Britain
Q1 2007	266	3,253	657	431	335	780	2,035	1,674	576	10,007	207	1,433	11,647
Q2 2007	105	635	461	189	719	481	2,384	374	524	5,872	668	1,169	7,709
Q3 2007	446	599	344	293	210	573	2,145	1,463	744	6,817	146	1,073	8,036
Q4 2007	215	538	649	574	472	790	1,929	868	681	6,716	73	1,787	8,576
Q1 2008	768	520	860	286	555	1,150	3,227	688	969	9,023	156	794	9,973
Q2 2008	264	549	48	68	623	284	1,986	2,434	902	7,158	232	2,966	10,356
Q3 2008	326	316	262	157	371	1,197	2,210	1,386	487	6,712	136	1,105	7,953
Q4 2008	249	530	543	289	395	462	4,236	729	270	7,703	163	1,116	8,982
Q1 2009	292	878	587	716	796	734	3,986	1,913	689	10,591	380	1,704	12,675
Q2 2009	273	236	230	168	62	667	2,340	353	367	4,696	156	1,204	6,056
Q3 2009	241	401	463	430	454	733	5,449	482	731	9,384	194	1,798	11,376
Q4 2009	322	541	414	402	4,244	531	1,557	1,364	911	10,286	320	1,012	11,618
Q1 2010	1,118	820	848	448	567	317	6,046	1,111	793	12,068	258	1,349	13,675
Q2 2010	54	687	306	118	1,148	478	1,757	969	281	5,798	73	892	6,763
Q3 2010	105	507	616	83	740	325	2,491	1,941	401	7,209	177	1,659	9,045
Q4 2010	203	425	159	260	323	359	1,662	1,013	385	4,789	112	554	5,455
Q1 2011	168	653	705	231	285	610	1,857	948	526	5,983	144	718	6,845
Q2 2011	786	37	184	156	159	308	517	298	190	2,635	84	517	3,236
Q3 2011	53	174	38	42	303	1,322	368	363	586	3,249	64	460	3,773
Q4 2011	633	481	174	624	535	430	1,148	324	118	4,467	76	579	5,122
Q1 2012	33	658	448	123	140	296	1,717	344	554	4,313	386	767	5,466
Q2 2012	30	365	286	177	206	582	702	301	69	2,718	107	421	3,246
Q3 2013	166	515	480	147	612	33	1,093	1,114	1,453	5,613	36	522	6,171
	Q3 2012 % Change												
Q2 2012	453%	41%	68%	-17%	197%	-94%	56%	270%	2006%	107%	-66%	24%	90%
Q3 2011	213%	196%	1163%	250%	102%	-98%	197%	207%	148%	73%	-44%	13%	64%

About HBF

The Home Builders Federation (HBF) is the representative body of the home building industry in England and Wales. The HBF's members account for 80% of all new homes built in England and

Wales in any one year, and include companies of all sizes, ranging from multi-national, household names through regionally based businesses to small local companies.

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