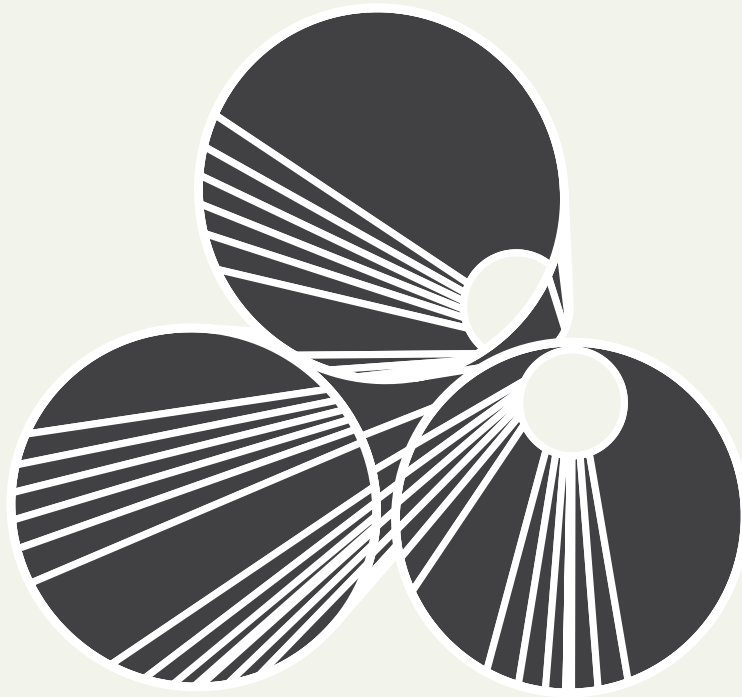


NEW
HOUSING PIPELINE



Q4 2021 REPORT

Published July 2022

 **Glenigan**

Analysis of market
conditions and prospects
prepared by Glenigan.

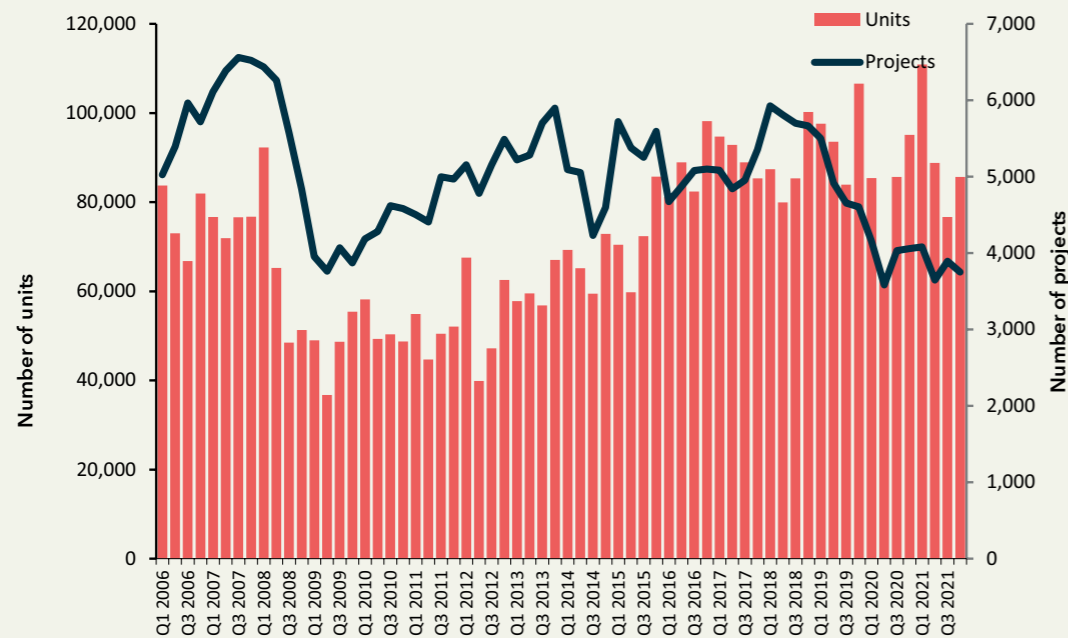


NEW HOUSING PIPELINE

The number of units approved picked-up during the final quarter of 2021, having fallen back during the preceding six months after a strong start to the year. The number of units approved during the fourth quarter rose by 12% against the previous three months, but was 10% lower than in the fourth quarter of 2020. Overall the number of units approved last year at 362,097 units was 10% up on 2020. The rise in approvals during the final quarter and during the year as whole was driven by increases in both private and social sector approvals.

Glenigan recorded the approval of 85,654 residential units¹ during the fourth quarter of 2021. At 77,724 units, housing schemes of ten or more units accounted for 91% of approved units; the remainder being on smaller new build projects including self-build schemes, homes included within non-residential projects, and the conversion of non-residential properties.

Chart 1: Residential planning approvals (Great Britain)



N.B. Includes residential projects of all sizes, residential units on non-residential schemes and conversions. Source: Glenigan

At 2,377, the number of private sector housing projects (schemes of 3 or more units) securing approval slipped back 3% during the third quarter against the preceding three months and was 10% lower than a year earlier. However, an increase in the average size of schemes securing approval secured a 12% rise in the number of units granted planning permission on private sector projects. At 74,172, the number of units approved was 6% down on a year earlier.

At 151, the number of social housing projects (of three or more units) rose by 7% against the third quarter but was also 32% lower than a year ago. At 10,072, the number of units was 12% up on the third quarter but 33% lower than a year earlier.

1. The range of projects covered by this report has been extended and now includes new build housing projects of all sizes, including schemes of less than 10 units, the conversion of non-residential buildings and residential units on mixed use developments.

Chart 2: Residential planning approvals by region (No. of units)



There was a mixed performance regionally during the fourth quarter, with the West Midlands, London, South West and Wales seeing sharp increases of 61%, 78%, 21% and 43% respectively against the preceding three months. Approvals were little changed in the South East and the North East. Approvals fell back in the North West, Yorkshire & the Humber, East Midlands and Scotland, with declines of 12%, 27%, 6% and 6% respectively.

Table 1: Number of residential units approved

	North of England	Midlands	Southern England	England - All	Wales	Scotland	Great Britain
2016	91,211	47,645	175,123	313,979	10,672	26,067	350,718
2017	86,222	60,668	176,856	323,746	9,648	28,455	361,849
2018	75,143	59,510	179,413	314,066	10,386	28,482	352,934
2019	75,064	70,100	182,707	327,871	11,887	41,931	381,689
2020	70,418	59,220	159,933	289,571	7,266	32,806	329,643
2021	78,326	55,527	183,445	317,298	10,989	33,810	362,097
	Change on a year earlier						
2016	36%	-2%	21%	20%	29%	35%	22%
2017	-5%	27%	1%	3%	-10%	9%	3%
2018	-13%	-2%	1%	-3%	8%	0%	-2%
2019	0%	18%	2%	4%	14%	47%	8%
2020	-6%	-16%	-12%	-12%	-39%	-22%	-14%
2021	11%	-6%	15%	10%	51%	3%	10%

N.B. Residential projects of all sizes and residential units on non-residential projects and conversions.

HOUSING APPROVALS

The tables provide a regional breakdown of new building planning approvals since 2011

Table 2: Number of housing units securing detailed planning approval by region & country

	North of England			Midlands			Southern England				Wales	Scotland	Great Britain	*MAT England
	North East	North West	Yorkshire & the Humber	East Midlands	West Midlands	East of England	London	South East	South West	England				
Q2 2012	1,780	4,081	2,977	2,968	2,967	3,361	4,660	7,212	5,036	35,042	1,747	3,055	39,844	187,176
Q3 2012	2,703	7,080	3,270	1,883	2,805	3,559	8,667	7,849	5,534	43,350	1,225	2,606	47,181	186,244
Q4 2012	2,338	7,092	5,137	3,212	4,637	5,221	11,676	10,511	5,525	55,349	1,716	5,447	62,512	195,300
Q1 2013	3,037	5,884	5,377	5,155	4,672	5,398	10,818	5,197	5,916	51,454	2,540	3,791	57,785	185,195
Q2 2013	2,198	6,781	5,389	6,304	4,693	4,436	8,921	8,275	6,692	53,689	1,698	4,115	59,502	203,842
Q3 2013	2,297	6,721	3,414	3,942	5,413	6,230	10,479	7,574	5,229	51,299	1,722	3,808	56,829	211,791
Q4 2013	2,437	6,361	3,604	6,452	4,486	6,484	14,919	9,122	7,181	61,046	1,861	4,138	67,045	217,488
Q1 2014	3,107	7,899	3,903	6,305	4,674	4,703	10,941	13,445	6,119	61,096	3,000	5,212	69,308	227,130
Q2 2014	1,080	6,329	4,340	4,266	4,173	5,003	15,633	10,423	7,432	58,679	2,053	4,429	65,161	232,120
Q3 2014	2,124	7,215	4,382	4,761	6,435	4,597	9,937	9,083	4,649	53,183	2,517	3,746	59,446	234,004
Q4 2014	3,851	9,479	4,532	5,582	5,924	5,249	15,530	9,976	6,229	66,352	2,120	4,425	72,897	239,310
Q1 2015	1,943	7,593	6,390	4,537	4,522	7,257	15,966	8,273	7,191	63,672	1,722	5,041	70,435	241,886
Q2 2015	2,944	6,353	5,630	4,404	5,787	5,596	8,406	8,744	5,996	53,860	2,590	3,363	59,813	237,067
Q3 2015	2,511	10,459	4,556	4,598	6,372	9,519	13,001	8,213	6,654	65,883	1,448	5,065	72,396	249,767
Q4 2015	2,751	10,651	5,061	8,808	9,764	6,198	15,948	12,796	5,386	77,363	2,510	5,831	85,704	260,778
Q1 2016	2,582	13,087	4,411	6,852	6,478	7,296	12,199	12,193	7,300	72,398	2,432	6,347	81,177	269,504
Q2 2016	5,152	12,382	5,461	4,343	8,336	9,582	12,568	13,084	9,152	80,060	2,408	6,490	88,958	295,704
Q3 2016	1,922	13,842	6,576	5,234	4,857	8,352	14,957	9,774	9,385	74,899	1,794	5,684	82,377	304,720
Q4 2016	4,792	12,603	8,401	5,432	6,113	11,180	14,315	15,910	7,876	86,622	4,038	7,546	98,206	313,979
Q1 2017	2,921	12,896	6,004	10,026	8,385	9,701	15,964	13,279	7,282	86,458	2,301	5,944	94,703	328,039
Q2 2017	4,468	11,764	5,605	7,489	9,126	8,286	15,413	11,143	8,010	81,304	2,349	9,204	92,857	329,283
Q3 2017	4,192	10,435	6,457	7,343	5,307	10,428	12,181	14,901	8,125	79,369	2,474	7,105	88,948	333,753
Q4 2017	2,384	10,234	8,862	6,615	6,377	8,508	9,984	15,347	8,304	76,615	2,524	6,202	85,341	323,746
Q1 2018	3,101	9,857	6,341	6,827	7,323	7,449	13,216	14,930	7,436	76,480	2,486	8,455	87,421	313,768
Q2 2018	2,270	8,273	6,527	7,236	6,123	6,778	12,128	12,497	8,729	70,561	2,435	6,927	79,923	303,025
Q3 2018	2,445	9,828	6,926	6,693	7,747	10,113	13,198	12,092	7,473	76,515	2,434	6,375	85,324	300,171
Q4 2018	3,157	9,757	6,661	8,591	8,970	9,975	16,578	17,595	9,226	90,510	3,031	6,725	100,266	314,066
Q1 2019	1,892	9,240	6,705	7,578	9,492	12,460	17,951	15,043	7,654	88,015	2,953	6,658	97,626	325,601
Q2 2019	3,799	8,370	7,346	10,944	8,119	8,219	11,409	11,966	8,942	79,114	2,482	11,955	93,551	334,154
Q3 2019	1,706	7,319	5,335	7,682	6,399	9,389	11,901	12,439	7,978	70,148	4,143	9,644	83,935	327,787
Q4 2019	4,783	10,849	7,720	6,975	12,911	10,572	14,831	14,961	6,992	90,594	2,309	13,674	106,577	327,871
Q1 2020	1,326	8,946	6,346	7,760	6,500	9,151	16,525	9,309	9,225	75,088	3,319	7,027	85,434	314,944
Q2 2020	1,440	5,380	3,510	6,808	6,016	6,497	11,991	7,915	4,392	53,949	1,346	8,169	63,464	289,779
Q3 2020	3,411	13,515	7,042	9,621	6,420	9,587	9,822	11,487	5,677	76,582	1,488	7,609	85,679	296,213
Q4 2020	2,533	10,673	6,296	7,763	8,332	9,669	19,436	12,005	7,245	83,952	1,113	10,001	95,066	289,571
Q1 2021	4,401	13,454	6,695	9,224	10,096	11,288	19,699	13,759	11,558	100,174	2,469	8,278	110,921	314,657
Q2 2021	4,535	8,319	6,321	5,346	6,970	8,472	16,206	12,528	7,886	76,583	1,885	10,361	88,829	337,291
Q3 2021	2,337	9,057	7,483	6,301	4,473	11,094	9,489	9,216	6,669	66,119	2,736	7,838	76,693	326,828
Q4 2021	2,323	7,973	5,428	5,916	7,201	11,263	16,915	9,340	8,063	74,422	3,899	7,333	85,654	317,298

*Moving Annual Total for England

IMPORTANT NOTE:

As a result of changes made by Glenigan to how they collect data on the number of permissions granted, there are some significant changes to the number of permissions reported in the Housing Pipeline reports from Q4 2020 onwards for quarters prior to that date, and to information in previous Housing Pipeline reports.

The procedural changes mean that the data collection is now more extensive and accurate than it was previously and so the numbers reported in the reports from Q4 2020, are a better reflection of the actual number of permissions being granted. The revised methodology has been agreed with the Department of Housing, Communities and Local Government, who Glenigan also provide planning permission data for and so this data set will match the official Government numbers. In its [Taking stock: The geography of housing need, permissions and completions report published in May 2021](#), Lichfields considered in detail why planning permission data reported prior to Q4 2020 was not wholly accurate (and included, for example re-submitted applications) and so not a fair reflection of the number of actual plots given a permission.

Table 3: Number of housing projects securing detailed planning approval by region & country

	North of England			Midlands			Southern England					Great Britain	*MAT England	
	North East	North West	Yorkshire & the Humber	East Midlands	West Midlands	East of England	London	South East	South West	England	Wales			Scotland
Q2 2012	172	378	337	338	341	622	478	959	607	4,232	195	356	4,783	17,543
Q3 2012	134	418	382	337	387	676	590	974	678	4,576	232	349	5,157	17,758
Q4 2012	116	434	363	371	429	669	683	1,059	750	4,874	242	375	5,491	18,232
Q1 2013	155	462	361	366	420	644	625	957	646	4,636	230	353	5,219	18,318
Q2 2013	130	489	364	390	431	719	642	967	617	4,749	218	318	5,285	18,835
Q3 2013	123	501	364	422	428	743	706	1,097	689	5,073	256	373	5,702	19,332
Q4 2013	152	486	418	443	451	785	692	1,090	751	5,268	278	352	5,898	19,726
Q1 2014	132	424	368	376	390	627	640	910	656	4,523	218	353	5,094	19,613
Q2 2014	101	447	363	374	350	661	585	928	681	4,490	228	336	5,054	19,354
Q3 2014	94	362	299	317	358	584	479	790	463	3,746	180	305	4,231	18,027
Q4 2014	116	395	308	358	371	605	529	830	548	4,060	196	341	4,597	16,819
Q1 2015	145	422	431	403	421	783	693	1,051	798	5,147	234	340	5,721	17,443
Q2 2015	128	444	355	386	396	713	653	1,032	705	4,812	220	344	5,376	17,765
Q3 2015	117	451	350	407	379	697	638	975	664	4,678	224	351	5,253	18,697
Q4 2015	128	502	365	430	495	695	688	1,019	655	4,977	251	365	5,593	19,614
Q1 2016	112	383	304	375	371	611	551	929	512	4,148	199	325	4,672	18,615
Q2 2016	107	400	325	394	430	676	553	907	591	4,383	197	294	4,874	18,186
Q3 2016	127	442	312	385	376	741	621	934	632	4,570	199	312	5,081	18,078
Q4 2016	112	410	364	349	402	688	683	966	580	4,554	213	332	5,099	17,655
Q1 2017	118	442	336	410	401	687	634	959	588	4,575	182	327	5,084	18,082
Q2 2017	123	362	344	383	358	676	630	913	564	4,353	169	320	4,842	18,052
Q3 2017	140	433	312	351	327	718	565	1,044	576	4,466	157	331	4,954	17,948
Q4 2017	113	403	392	423	438	805	576	1,047	659	4,856	203	295	5,354	18,250
Q1 2018	131	490	455	505	469	902	592	1,054	762	5,360	249	317	5,926	19,035
Q2 2018	140	432	428	543	458	871	617	1,014	779	5,282	200	327	5,809	19,964
Q3 2018	106	458	404	533	430	792	622	1,007	791	5,143	232	324	5,699	20,641
Q4 2018	116	461	417	511	463	764	539	1,011	814	5,096	248	323	5,667	20,881
Q1 2019	94	438	401	513	457	761	601	976	686	4,927	263	312	5,502	20,448
Q2 2019	88	366	400	466	388	740	461	822	657	4,388	195	332	4,915	19,554
Q3 2019	91	352	330	435	352	637	584	838	543	4,162	191	302	4,655	18,573
Q4 2019	122	355	311	377	340	663	549	901	482	4,100	177	328	4,605	17,577
Q1 2020	93	358	287	355	301	566	485	738	511	3,694	191	275	4,160	16,344
Q2 2020	59	245	228	277	287	523	468	690	436	3,213	114	256	3,583	15,169
Q3 2020	94	363	264	305	308	567	462	787	468	3,618	131	282	4,031	14,625
Q4 2020	94	340	298	327	312	563	463	708	498	3,603	148	308	4,059	14,128
Q1 2021	95	322	270	338	312	571	491	729	474	3,602	155	324	4,081	14,036
Q2 2021	90	274	303	280	266	496	369	674	428	3,180	130	336	3,646	14,003
Q3 2021	70	277	286	327	277	614	401	712	471	3,435	159	299	3,893	13,820
Q4 2021	73	266	264	298	291	548	406	731	440	3,317	152	282	3,751	13,534

*Moving Annual Total for England

Table 4: England – No. of housing UNITS by project size

	10 or more	3-9 units	1 & 2 Units	Misc*	Total
Q3 2012	34,307	5,721	3,244	78	43,350
Q4 2012	45,432	6,274	3,371	272	55,349
Q1 2013	42,170	6,426	2,758	100	51,454
Q2 2013	44,416	6,230	2,918	125	53,689
Q3 2013	41,060	7,005	3,050	184	51,299
Q4 2013	50,558	7,320	3,092	77	61,047
Q1 2014	51,700	6,822	2,498	76	61,096
Q2 2014	49,522	6,427	2,670	62	58,681
Q3 2014	44,781	6,586	1,772	44	53,183
Q4 2014	57,207	7,023	1,946	176	66,352
Q1 2015	52,454	7,831	2,809	578	63,672
Q2 2015	43,245	7,588	2,618	409	53,860
Q3 2015	55,786	7,405	2,489	203	65,883
Q4 2015	65,390	7,580	2,549	1,844	77,363
Q1 2016	63,373	7,127	1,787	111	72,398
Q2 2016	70,494	7,422	1,943	201	80,060
Q3 2016	64,763	8,157	1,941	38	74,899
Q4 2016	76,069	8,271	1,832	450	86,622
Q1 2017	75,965	8,665	1,792	36	86,458
Q2 2017	71,439	8,039	1,814	12	81,304
Q3 2017	69,251	8,048	1,841	229	79,369
Q4 2017	65,840	8,217	2,335	223	76,615
Q1 2018	65,758	7,739	2,937	46	76,480
Q2 2018	59,653	7,802	3,022	84	70,561
Q3 2018	65,731	7,709	2,878	197	76,515
Q4 2018	79,996	7,475	2,811	228	90,510
Q1 2019	77,992	7,170	2,694	159	88,015
Q2 2019	70,039	6,828	2,218	29	79,114
Q3 2019	60,988	7,267	1,878	15	70,148
Q4 2019	81,201	8,007	1,375	11	90,594
Q1 2020	66,719	6,899	1,461	9	75,088
Q2 2020	46,835	5,738	1,359	17	53,949
Q3 2020	68,328	6,300	1,447	507	76,582
Q4 2020	76,100	6,631	1,202	19	83,952
Q1 2021	92,424	6,402	1,265	83	100,174
Q2 2021	69,805	5,574	1,192	12	76,583
Q3 2021	58,912	5,834	1,306	67	66,119
Q4 2021	67,191	5,995	1,229	7	74,422

*These are housing units or projects that are not primarily for housing but do supply secondary housing space e.g on commercial developments.

Table 5: England – No. of housing PROJECTS by project size

	10 or more	3-9 units	1 & 2 Units	Misc*	Total
Q3 2012	551	1,201	2,802	22	4,576
Q4 2012	695	1,318	2,840	21	4,874
Q1 2013	827	1,354	2,438	17	4,636
Q2 2013	772	1,356	2,598	23	4,749
Q3 2013	789	1,564	2,696	24	5,073
Q4 2013	857	1,592	2,804	16	5,269
Q1 2014	745	1,513	2,243	22	4,523
Q2 2014	697	1,445	2,332	18	4,492
Q3 2014	697	1,502	1,519	28	3,746
Q4 2014	829	1,594	1,609	28	4,060
Q1 2015	837	1,838	2,456	16	5,147
Q2 2015	682	1,799	2,310	21	4,812
Q3 2015	703	1,759	2,184	32	4,678
Q4 2015	846	1,844	2,247	40	4,977
Q1 2016	890	1,728	1,521	9	4,148
Q2 2016	905	1,800	1,665	13	4,383
Q3 2016	908	2,008	1,644	10	4,570
Q4 2016	1,010	2,001	1,528	15	4,554
Q1 2017	1,052	2,014	1,497	12	4,575
Q2 2017	932	1,910	1,507	4	4,353
Q3 2017	930	1,964	1,556	16	4,466
Q4 2017	894	1,974	1,976	12	4,856
Q1 2018	965	1,875	2,505	15	5,360
Q2 2018	851	1,876	2,544	11	5,282
Q3 2018	824	1,875	2,434	10	5,143
Q4 2018	938	1,786	2,363	9	5,096
Q1 2019	944	1,688	2,285	10	4,927
Q2 2019	822	1,676	1,884	6	4,388
Q3 2019	787	1,759	1,610	6	4,162
Q4 2019	860	2,058	1,177	5	4,100
Q1 2020	777	1,655	1,258	4	3,694
Q2 2020	592	1,431	1,185	5	3,213
Q3 2020	768	1,571	1,271	8	3,618
Q4 2020	842	1,724	1,032	5	3,603
Q1 2021	871	1,653	1,071	7	3,602
Q2 2021	701	1,463	1,013	3	3,180
Q3 2021	652	1,647	1,130	6	3,435
Q4 2021	616	1,639	1,059	3	3,317

*These are housing units or projects that are not primarily for housing but do supply secondary housing space e.g on commercial developments.

NOTES

This report is based upon an analysis of housing projects being tracked by Glenigan and held on its database of construction projects. We have now extended the range of projects covered by this report in order to provide a more complete assessment of the residential development pipeline.

The following restrictions and filters apply to the analysis:

1. New build projects of all sizes are covered by the report (Coverage was previously restricted to approvals for 10 or more units.)
2. Housing schemes are included where the development is primarily identified as being: apartments/flats, bungalows, houses/ luxury housing or sheltered housing, key worker accommodation or sheltered housing.
3. Conversions of non-residential properties for housing are included.
4. Private and social housing data includes schemes of 3 or more units.
5. Total residential approvals include 1 & 2 unit schemes together with residential units on mixed used developments.
6. Elderly people's homes, hostels and student accommodation have been excluded from the analysis.
7. Approvals are recorded at the detailed planning stage. Where a project has secured outline planning approval and the detailed consent is being resolved through the approval of reserve matters the date of 'detailed consent' is deemed to be that of the approval of reserve matters. In the case of some projects, the reserve matters are approved piecemeal; in these circumstances the earliest approval date has been used in order to avoid double counting.
8. The late publication of planning approval decisions by local authorities may lead to the revision of planning approval data for the latest 12 months.

ABOUT HBF

The Home Builders Federation (HBF) is the representative body of the home building industry in England and Wales. HBF's members' accounts for 80% of all new homes built in England and Wales in any one year, and include companies of all sizes, ranging from multi-national, household names through regionally based businesses to small local companies.

CONTACT

Home Builders Federation Ltd
HBF House
27 Broadwall
London SE1 9PL
Tel: 020 7960 1600
Email: info@hbf.co.uk
Website: www.hbf.co.uk

ABOUT GLENIGAN

Glenigan is the trusted provider of project information, analysis and sales leads for the construction industry. Its comprehensive company intelligence has been helping contractors, sub-contractors and suppliers build new working relationships for more than 40 years.

With exclusive content from leading industry bodies including The Builders' Conference, Glenigan offers the widest coverage of UK tenders and construction contracts. These construction project leads are unique to Glenigan and unavailable anywhere else.

The housing approvals data analysed in this report is drawn from Glenigan's extensive database of current and planned construction projects. Glenigan's detailed coverage of planned housing projects across the UK offers valuable strategic and tactical insights into developers' active sights and pipeline, with sites tracked through to completion.

CONTACT

Glenigan
5th Floor, 80 Holdenhurst Road
Bournemouth
BH8 8AQ
Tel: 0800 373 771
Email: info@glenigan.com
Website: www.glenigan.com



Analysis of market conditions and prospects prepared by Glenigan.

